



## HYDROGEN POWER SOLUTIONS

ENABLING ZERO EMISSION VESSELS



# About Genevos

## *Marine hydrogen power solutions*



### MISSION

Pioneering plug & play marine hydrogen power solutions to enable clean and resilient mobility on our oceans.

### HERITAGE

Genevos was founded in 2018 as a spin-off company from 'OceansLab – Cleantech Accelerator', a record-breaking zero-emission offshore sailing project that innovates and demonstrates low-carbon technologies in the maritime sector.

### ACTIVITY

Genevos engineers, certifies and produces plug-and-play Hydrogen Power Modules (HPM) offering scalable power solutions up to multi-MW scale.

Genevos goes further to support the energy transition for clients through the provision of engineering services and energy optimisation through an advanced power management system.



# Hydrogen Power Module 'HPM'

*The plug & play power solution for marine*

*Decarbonising vessels through auxiliary, primary or hybrid integration*

This scalable solution can be applied across the maritime sector from small to large vessels including yachts, ferries, service vessels, inland transport and shipping. In addition to offshore platforms for onboard power generation.

## FEATURES

- **Zero emissions** no vibration and low noise
- **Practical** compact and low weight
- **Stackable** to high power
- **Modular** enabling high redundancy
- **Marinised** protection against humidity & salinity
- **Durable** resistant graphite plate technology
- **Certified** for use on commercial vessels
- **Plug & play** fully integrated balance of plant
- **Efficiency** through adaptive power management



electric  
& hybrid marine  
AWARDS 2023

electric  
& hybrid marine  
AWARDS 2022

MONACO  
HYDROGEN  
ALLIANCE





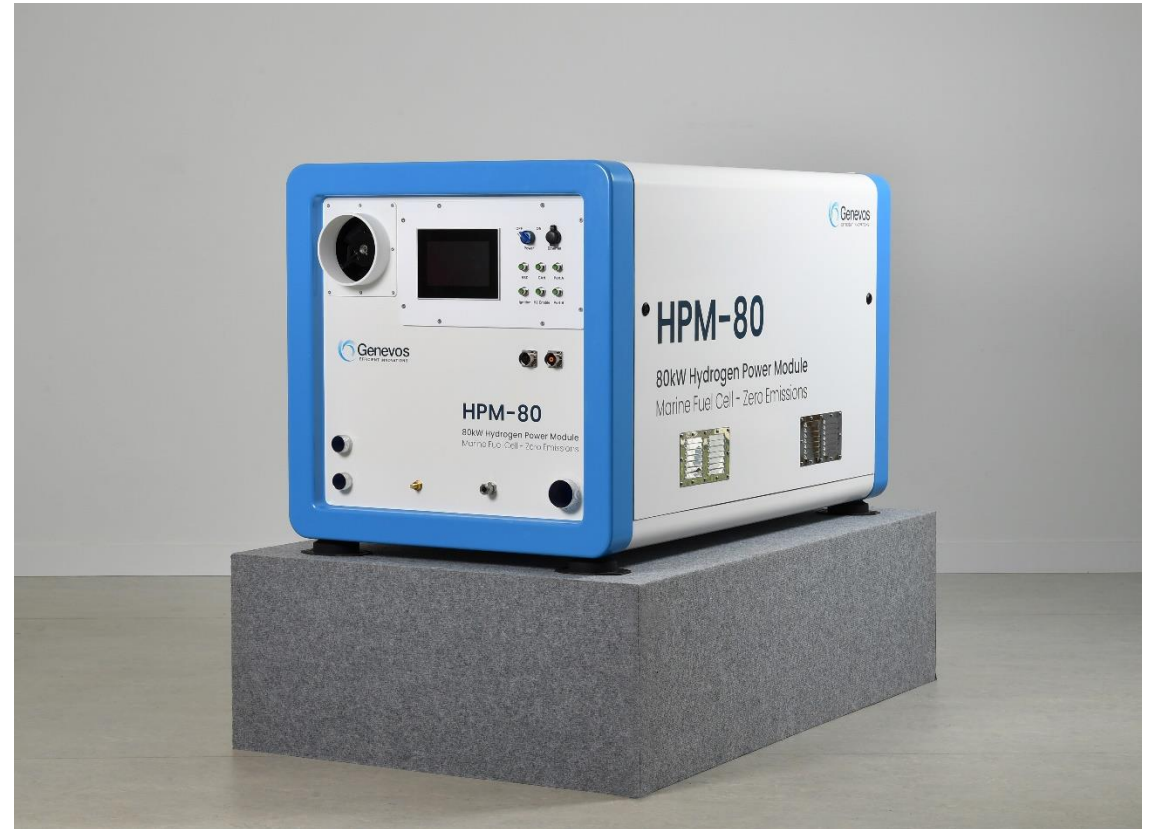
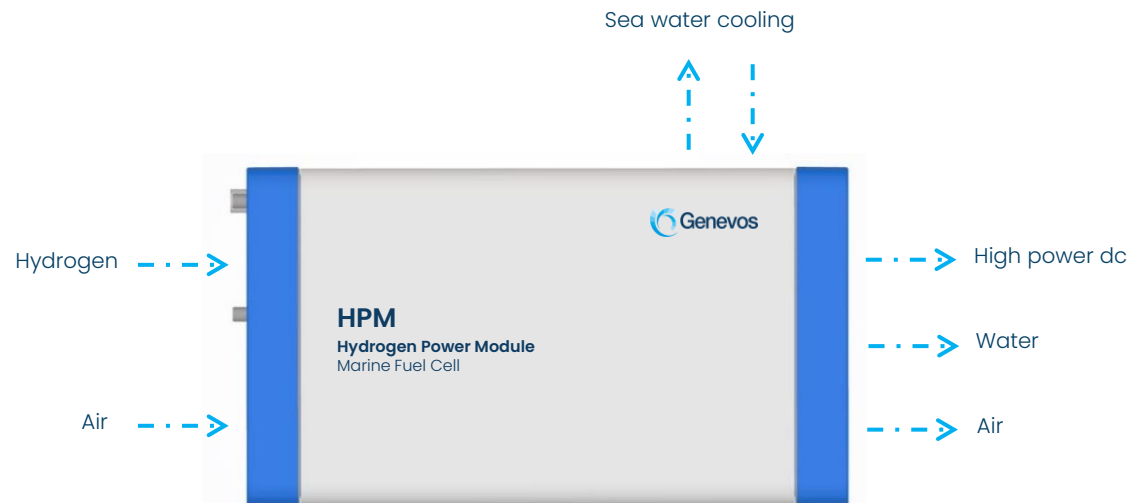
# Drop-in Fuel Cell Solution

*Genevos' plug & play marine power solution*



## COMPONENTS/SYSTEMS INTEGRATED

- Durable graphite PEM fuel cell stack
- Air filtration and compression
- Cooling system with heat exchanger
- DC-DC converter
- Energy Management System
- Safety monitoring system
- User interface & data logger



# HPM Benefits

*Accelerating the clean power transition*

## ADVANCED

- Marine resistant and proven graphite stack technology
- Marinised - resistant to saline environment

## EFFICIENT

- Up to 55% net fuel efficiency - twice that of a diesel genset
- Advanced energy management optimising fuel efficiency
- 4 - 6 times lighter than batteries

## ENVIRONMENTAL

- Zero emissions: No CO<sub>2</sub>, NO<sub>x</sub> or SO<sub>x</sub>
- No vibration, low noise
- High recyclability (>90%)

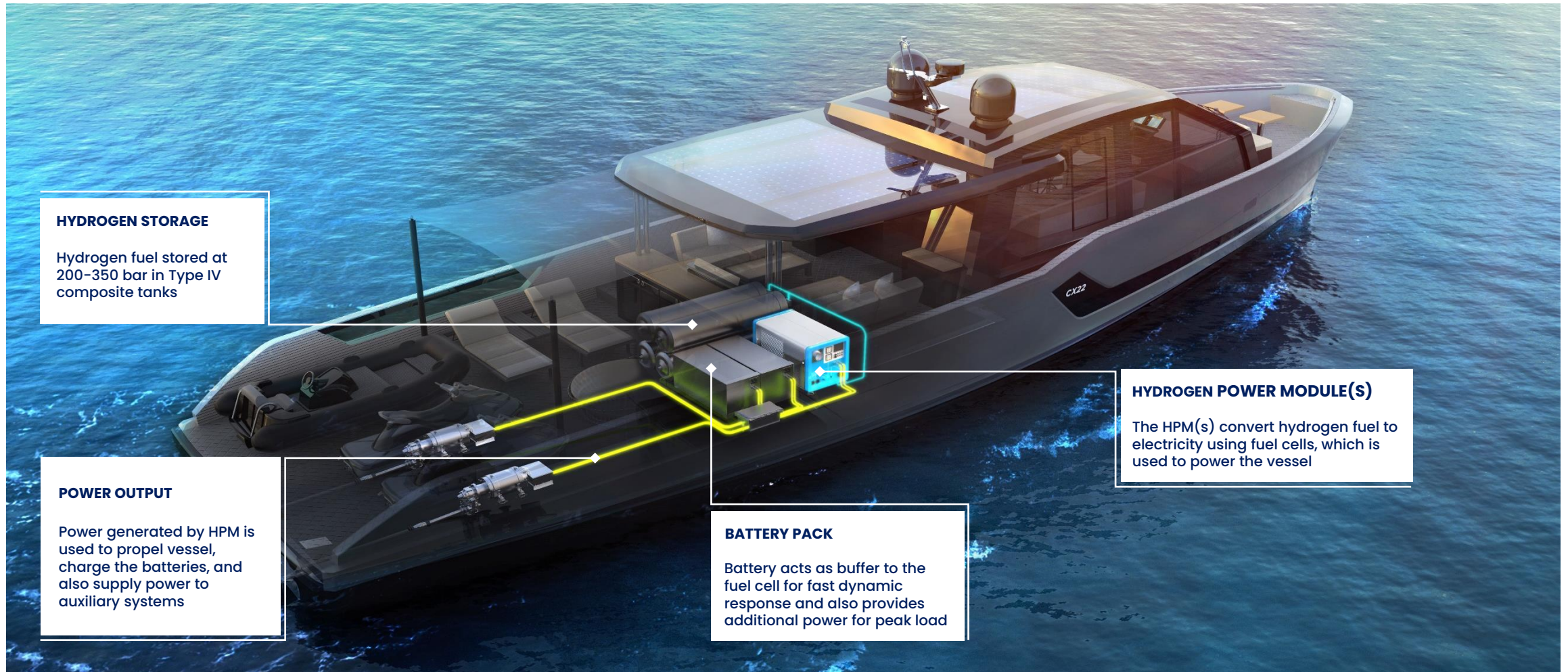
## PRACTICAL 'PLUG-AND-PLAY'

- Rapid refuelling
- Low maintenance
- Modular - multiple units to attain required power
- Fully integrated system for practical installation



# Hydrogen-Electric System

*Providing a low weight, zero emission propulsion solution for vessels*



## HYDROGEN STORAGE

Hydrogen fuel stored at 200-350 bar in Type IV composite tanks

## POWER OUTPUT

Power generated by HPM is used to propel vessel, charge the batteries, and also supply power to auxiliary systems

## BATTERY PACK

Battery acts as buffer to the fuel cell for fast dynamic response and also provides additional power for peak load

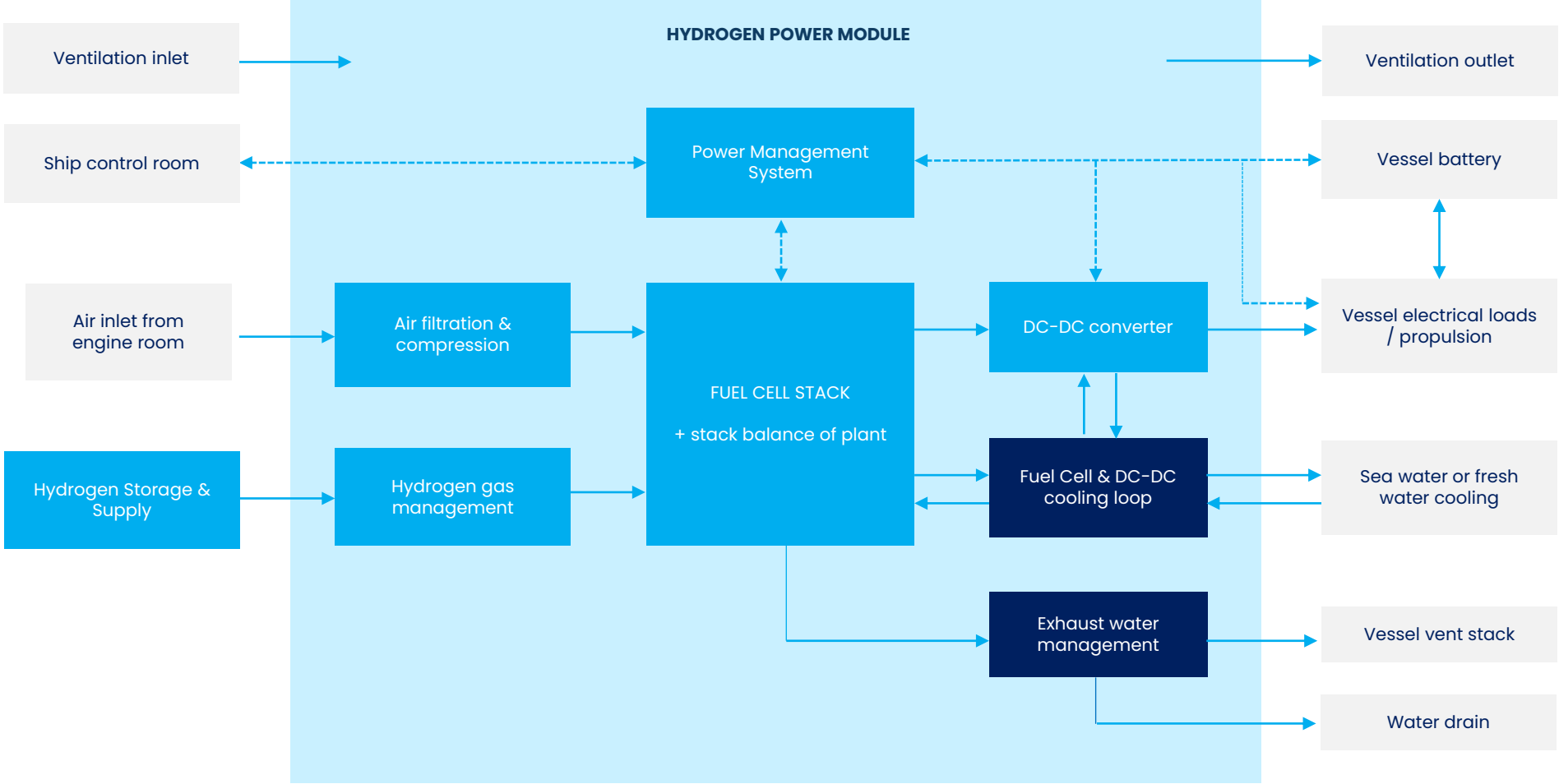
## HYDROGEN POWER MODULE(S)

The HPM(s) convert hydrogen fuel to electricity using fuel cells, which is used to power the vessel



# HPM – Scope of Supply

The drop-in solution



# Scalable Power Solutions

## *Modularity to enable tailored power systems*

### HPM FAMILY

Genevos offer a broad solution that can be applied across the maritime sector based on three scalable modules with EOL rated powers of 40 kW, 80 kW and 250 kW.

This modularity meets customised power requirements for a wide range of vessels and stationary applications, whilst benefiting from increased energy security.

The marinised modules can be installed in an engine room or containerized for deck installation.



### HIGH POWER SYSTEMS

The 250 kW (launch date Q2 2024) provides a highly practical solution for achieving multi-MW power systems.

- Fully-integrated, independent modules for high redundancy
- Optimised durability, through advanced system control
- Optimised fuel cell efficiency, through advanced system control



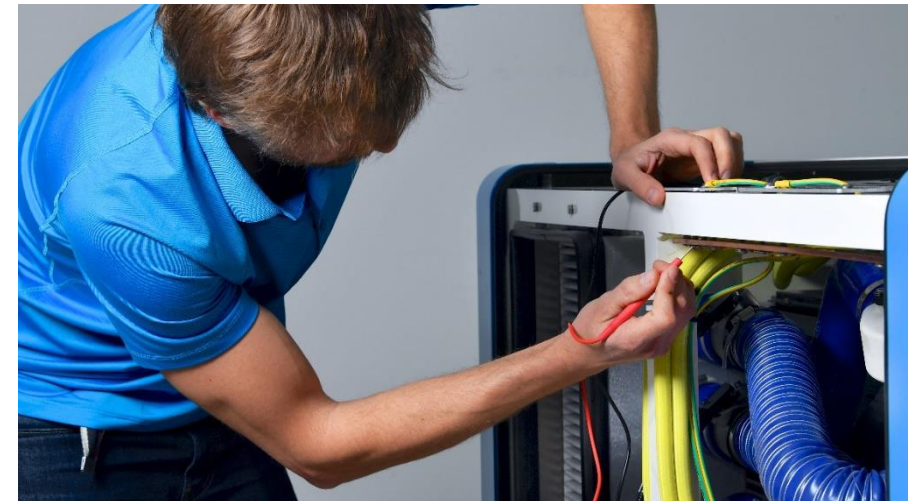


# HPM Technical Specifications

*A compact and low weight solution designed for vessels*



TECHNICAL DATA	HPM-40 Gen II	HPM-80 Gen II	HPM-250 Gen II
Continuous Peak Power (BOL)	50 kW	100 kW	280 kW
Rated Power (EOL)	35 kW	80 kW	240 kW
Output Voltage (Controllable)	300 - 950 V <sub>dc</sub>	700 - 950 V <sub>dc</sub>	700 - 950 V <sub>dc</sub>
Weight	250 kg	450 kg	930 kg
Peak Efficiency	54 %	54 %	52 %
Dimensions (L x W x H)	140 x 80 x 55 cm	140 x 80 x 85 cm	160 x 120 x 150 cm
Communication	CAN bus		
FC Stack Estimated Lifetime	> 20,000 hrs		
Fuel	Gaseous Hydrogen ISO14687-2		
Ambient Air Temperature Operation	-25 to 45°C		
Environmental Rating	IP54 (56 option)		



# Low – Medium Power Applications

Small-medium power commercial and pleasure craft: 40 kW & 80 kW modules

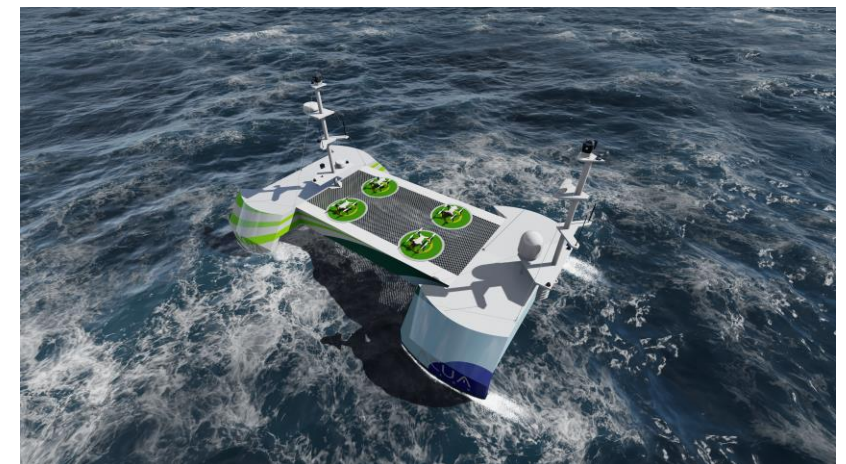
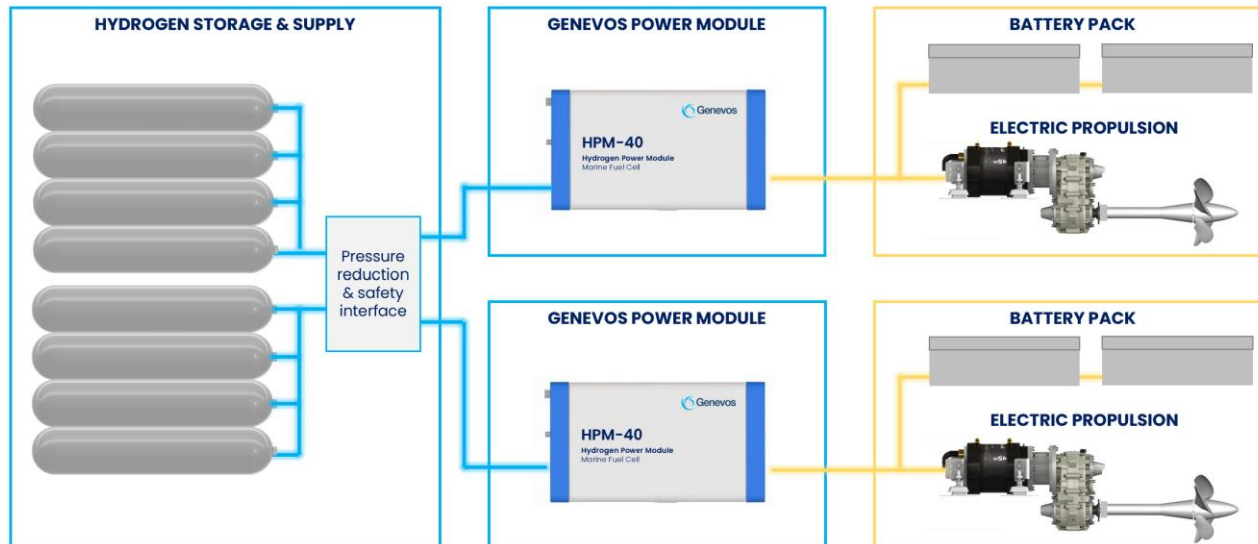
HPM-40



HPM-80



## LOW POWER SYSTEM



VESSEL EXAMPLES



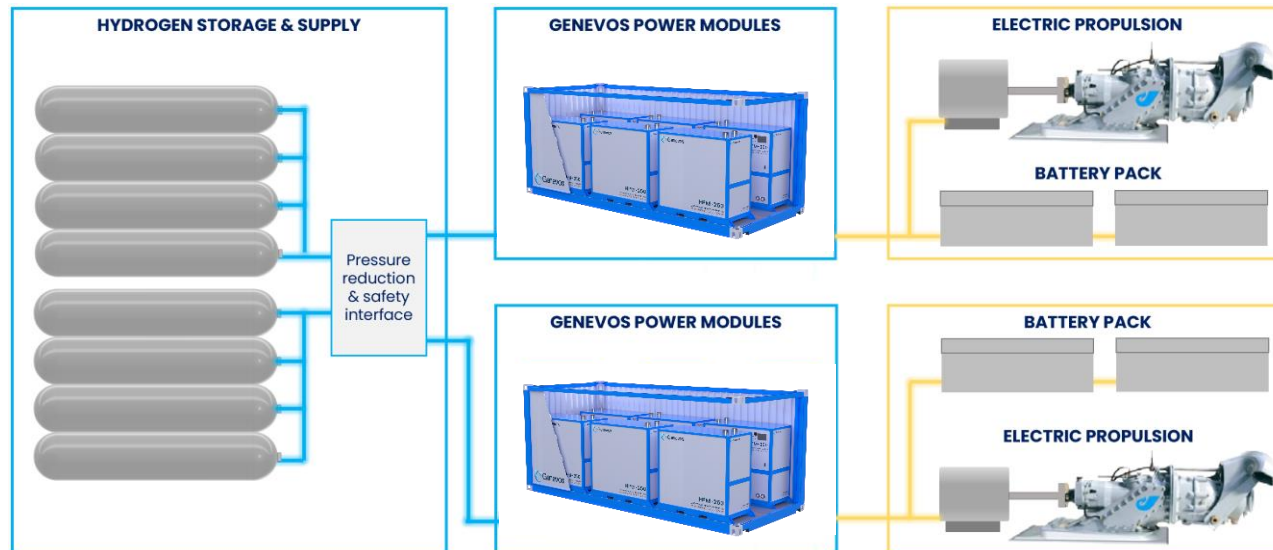
# High Power Applications

Large commercial marine applications: 250 kW – multi MW

## HPM-250



## HIGH POWER SYSTEM



VESSEL EXAMPLES



# Compatibility with Future E-Fuels

*Modularity enables compatibility with liquid e-fuels for future retrofits or new vessels*

## COMPRESSED HYDROGEN



## FUELS

- Green hydrogen
- Blue hydrogen

## HYDROGEN E-FUELS



## FUTURE FUELS

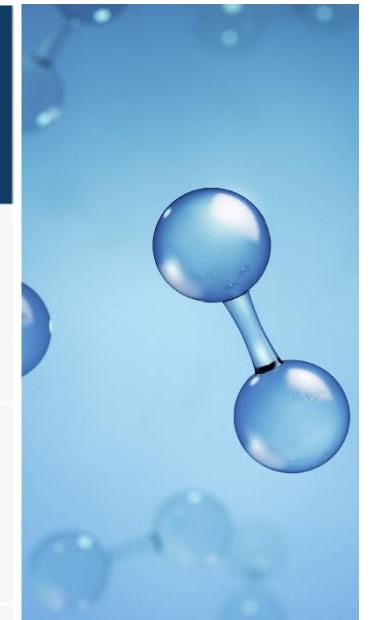
- Methanol
- Liquid hydrogen
- LOHC
- Ammonia

# Technology Comparison

**A scalable cost-effective zero-emissions solution for marine**

Comparison of different powertrain technologies, based on a 30 kW marine propulsion system with a 12 hour range.

	LIFETIME (YRS.)	EFFICIENCY	REFUELLING TIME	WEIGHT (GENERATOR + FUEL)	EQUIPMENT COST	COST OF OWNERSHIP (5 YRS.)	TOTAL VOLUME
HYDROGEN	15 - 20	■ ■	15 mins	■	■ ■ ■ ■	■ ■	■ ■ ■
BATTERY	5 - 10	■ ■ ■ ■	5 - 10 hrs	■ ■ ■ ■ ■ ■	■ ■ ■ ■ ■ ■ ■ ■ ■	■ ■ ■	■ ■ ■ ■
DIESEL	15 - 20	■	15 mins	■	■	■ ■	■

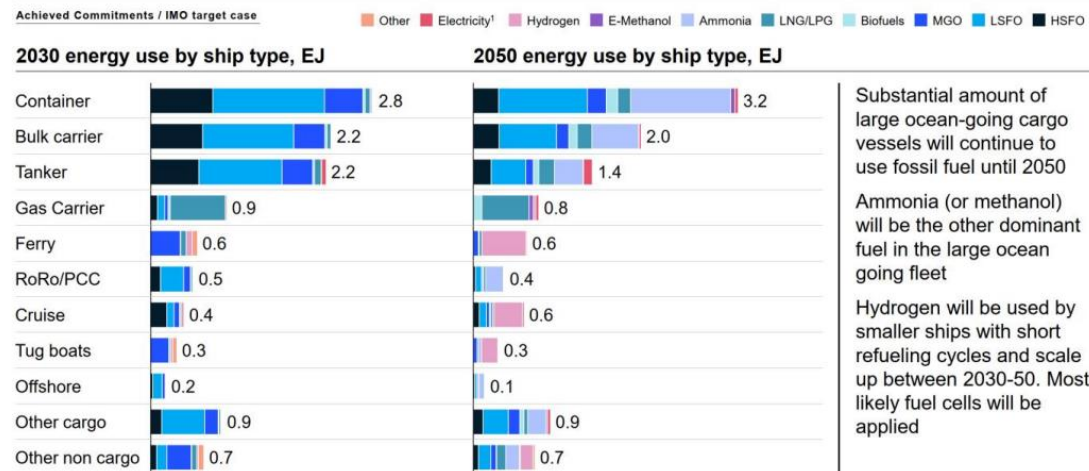


The Genevos HPM is 1/3 of the weight of a typical diesel generator

# Hydrogen – A Vital Future Fuel for Marine

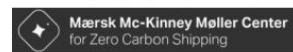
## Incentivising global H2 infrastructure to access clean hydrogen

Detailed forecasts indicate that hydrogen will play a crucial role in decarbonising ferries, service vessels and cruise ships.



1. Includes both shore power (cold ironing) and battery electric vessels (BEVs)

Source: McKinsey Energy Insights analysis powered by Maersk Mc-Kinney Møller Center for Zero Carbon Shipping NavigaTE model



## COMMERCIAL OPPORTUNITY

- Payback after 6 years with over 20% of savings after 10 years in operation relative to diesel system, based on TCO
- Cost of equipment is 50% less than all-lithium battery system for 24 hr system range
- Cost of green hydrogen forecast to halve before 2030 and will undercut all other forms of hydrogen and hydrogen e-fuels

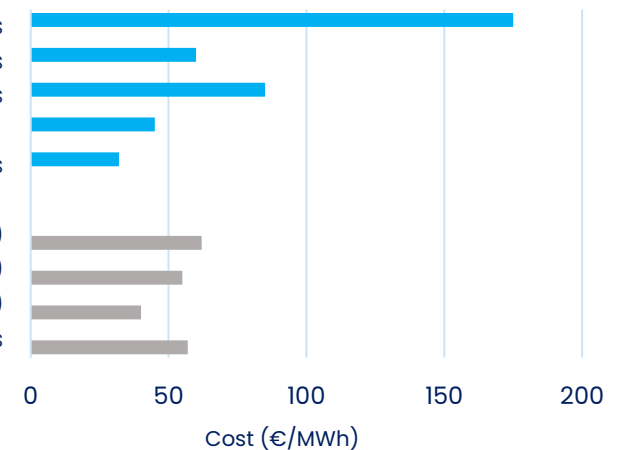
## Projected fuel costs – 2030 ^

### RENEWABLE FUELS

- Battery Storage of renewables
- Ammonia from renewables
- Methanol from renewables
- Gas oil from Biomass
- Hydrogen from renewables

### FOSSIL FUELS

- Marine diesel oil (MDO)
- Low sulphur heavy fuel oil (LSHFO)
- Liquified natural gas (LNG)
- Hydrogen from natural gas



^ Source: Zero-Emission Vessels - Transition Pathways 2019



# Engineering for Efficiency

## System sizing, installation design, power management

Genevos offers engineering services for clients exploring and applying HPM solutions through the provision of in-house simulation tools and expertise in management of power, control, and hydrogen gas.

Further supporting on installation and commissioning, Genevos additionally provides support services for efficiency and performance optimisation, along with an annual service package.

## SERVICES

### Offsite

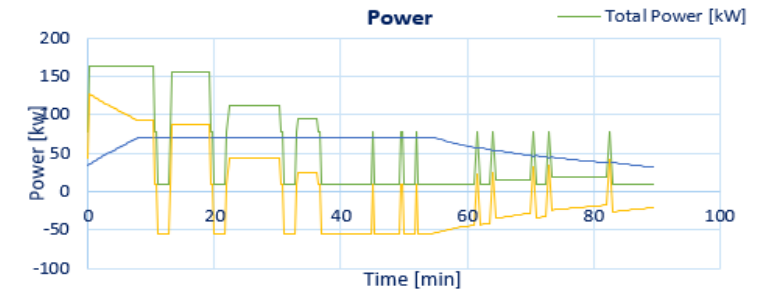
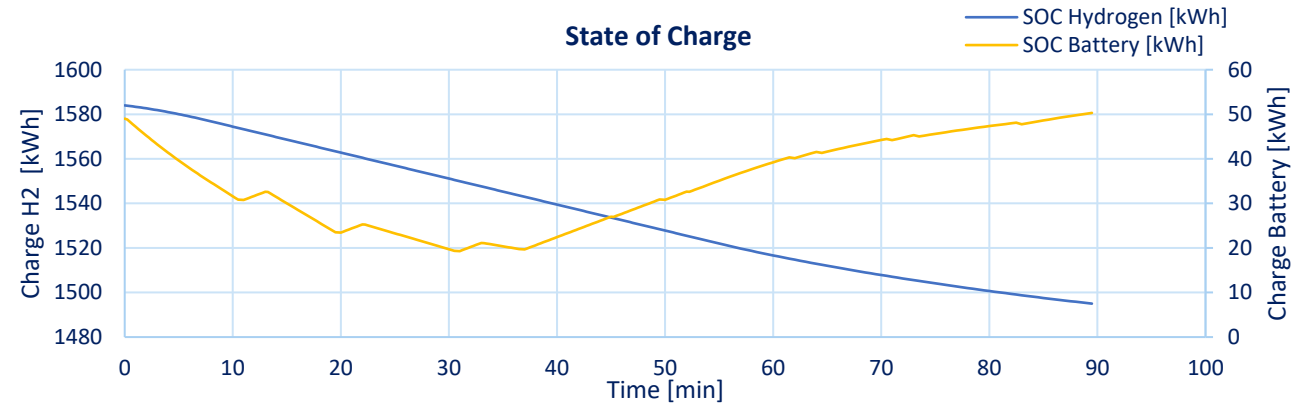
- Preliminary sizing studies based on vessel operational profile
- Hydrogen system integration design
- Safety & risk assessment

### Onsite

- Commissioning support
- System installation

### After-Sales

- Cloud connectivity & remote monitoring
- Power Management System (PMS) upgrades and performance optimisation
- Annual Service Package



# Recent Awards



## Accelerating the clean hydrogen transition

Genevos' award-winning and drop-in marine fuel cell revolutionises maritime power by offering an environmentally friendly solution with high scalability and redundancy.



Hydrogen Breakthrough of the Year Award



Monaco Price for Innovation in Hydrogen & Transportation





# Partners & Associations

Collaborating for the clean transition



## GREEN HYDROGEN



## CERTIFICATION



## PROJECT



## NETWORKS



## R&D



## AWARDS





# Contact Us

*Find out more about how to decarbonise your vessel or fleet*



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Innovating zero emission power solutions to enable clean and resilient mobility on our oceans

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